



Our London Offering

London and the UK

Our clients are the focus of everything we do. We adapt our approach and delivery in a way that best suits them. Our DMH Stallard London office delivers tailored legal services for businesses, other organisations and individuals. Our aim is to deliver our legal expertise in a way that is accessible and responsive to our clients, helping them to achieve their success.

We provide a full service legal offering, acting for clients in often complex and challenging circumstances, who value the rounded high level support of a partner-led service.

Our clients range from large corporates, blue chip companies and international banks, to established national institutions, global charities and high net worth individuals. In every case, we seek to provide our specialist support in a tailored and relevant way, having regard to the dynamics of the situation. When engaged on large projects, where appropriate we can draw on the additional support of our lawyers and planners in our regional offices, to ensure clients receive a seamless and cost effective service.

We see one of our key 'value adds' as being able to help our clients access the connections we have, whether lawyers in other jurisdictions or specialists in other disciplines.

"...they are good at handling multiple projects at the same time. This was actually one of the reasons we chose to appoint DMHS in the first place...their project management skills"

International

London is one of the international business centres of the world and there is a strong international element to many of our clients' legal matters.

Our clients may be internationally based or have an internationally owned brand, have an overseas company with a London listing, have a dispute which requires resolution in London under the terms of a contract, or be an individual or corporation in need of complex cross border advice (for example where there are investments or assets in multiple jurisdictions). Our lawyers have an established track record of working with clients on a range of international instructions and are frequently relied upon to project manage assignments across multiple jurisdictions.

Our expertise is enhanced by our membership of two networks of international lawyers, LEI (Law Europe International) and INBLF (International Network of Boutique and Independent Law Firms). These networks provide us with a global web of trusted associates and internationally based referrers, which we can work alongside and source advice from to support our clients in achieving their end goals.



Rustom Tata
Partner and Chairman

Thank you for thinking of DMH Stallard. We really do live up to our aim of providing a quality, focussed service, as we know that a satisfied client is the best way of promoting our colleagues and ourselves. We'd be happy to have an initial discussion (without obligation) as to how we can help with any of your legal needs.

Shaping the future of your business

Quality legal advice provides security and peace of mind. It supports businesses in achieving strategic goals by effective commercial and corporate structures, securing finance, proper utilisation of property and other assets, effective resource planning of people, and protection of brands and other commercial assets. We work with clients to help them at various stages of growth and development, including the following:

Growth

- Raising investment through venture capital, private equity and personal networks
- Listings on the London Stock Exchange, AIM and Aquis
- Factoring/invoice discounting arrangements
- Other funding methods and instruments
- Hiring specialist talent, both domestically and from overseas
- Real estate investment and development
- Real estate financing and re-financing

Consolidation

- Mergers and acquisitions
- Joint venture agreements

Day to day operations

- Advising on real estate acquisitions, disposals and disputes
- Construction and engineering agreements
- Planning and environmental issues

Protecting your business

- Disputes with customers and suppliers
- Landlord and tenant disputes
- Construction disputes
- Boardroom disputes
- Disputes with professional advisors
- Claims and injunctions against defaulting directors and employees
- Shareholder agreements
- Securing and leveraging intellectual property rights
- Agreeing director terms and managing their exits
- Workforce planning
- Managing reputational risks around areas such as Modern Slavery in supply chains, and Gender Pay Gap
- Business tax advice

Moving on to the next chapter

- Selling your business or stakeholding
- Transferring to the next generation
- Retirement planning

Preparing for the unexpected

- Cyber crime
- Insolvency and restructuring
- Death or divorce of a business partner

“...most of all, they actually give opinions...they don't sit on the fence and they don't hedge their bets...we can rely on the advice they give”

“They generally exceed expectations...they leave no stone un-turned and are very thorough in the process”



Working with you and your family

We all need legal advice and support at some point in our lives. Sometimes this is around planning and preparing for the future, and sometimes it is to help navigate through those particularly difficult times. But we are always here to help you.

We work closely with clients, their families and other professional advisers, developing strong and long term relationships built on trust and understanding.

We support clients with sensitivity, precision and expertise and have the experience to guide you, providing clear, empathetic advice at every turn.

Planning for now: Planning for the future

- Wealth management and estate planning
- Wills that reflect your wishes
- Trusts to protect future generations
- Trust administration to support you
- Protecting the family business
- Work, employment and incentive arrangements for senior executives
- Buying, selling and investing in property
- Land and planning
- Personal Tax advice
- Setting up a Family Investment Company

Planning for later life

- Powers of attorney and incapacity
- Deputies and Court of Protection
- Dealing with the loss of a loved one – estate administration and probate

Relationship matters

- Co-habitation agreements
- Pre-nuptial and post-nuptial agreements
- Financial claims in divorce
- Protection of family assets in divorce
- Disputes around children
- Protection from harassment

Personal disputes

- Accidents and medical negligence
- Employment disputes
- Personal insolvency
- Challenging Wills and Trust arrangements
- Reclaiming money stolen from vulnerable adults
- Disputes within family companies
- Pursuing fraud claims

“...the advice is very good and in particular, it is always very well explained...for non-lawyers we need this”

“The team at DMH Stallard are very easy to get hold of and there are a lot of experts in the firm”

Expertise you can trust

We have highlighted below a few interesting examples of recent matters that our lawyers have advised on, providing an indication of our expertise across our various practice areas and sector disciplines.

Corporate:

- *Advised the shareholders of an international open source software company on its disposal, bringing together world renowned technical specialists and over 500 employees across Massachusetts, Europe and Asia*
- *Advised PIB Insurance Limited on its acquisitions of R A Insurance Brokers Limited, Internet Insurance (Holdings) Limited, Arlington Insurance Services Limited and UK & Ireland Holdings Limited*
- *Advised a global payment platform on c.\$50 million reorganisation of its balance sheet*

Real Estate & Construction:

- *Advised land owner on a Promotions/Option Agreement for a residential development with a land value of c.£60 million*
- *Advised on the real estate aspects of a £500 million restructuring of a ground rent portfolio*
- *Advised a property trust company in relation to a £20 million four star hotel development in an existing office building*

Commercial Disputes:

- *Acted for an American logistics company in defending a \$4 million claim from a major international airline*
- *Successfully resolved a dispute with a premier league football club over a high-end executive suite at its new stadium*
- *Acted for a major housebuilder in a significant property reclamation project, involving dealing with multiple lessees and occupiers*

Employment:

- *Advised MD of listed global leisure business on his exit, minimising the impact on share options, bonuses and post-termination restrictions, and aligning contractual arrangements and external announcements on the exit and entry into CFO role at another listed employer*
- *Advised a large company on the defection of the MD and FD to a competitor; injunctive proceedings against six individuals and companies resulted in the defendants agreeing not to proceed with planned competitive activities*

- *Advised a European telecoms company on contractual arrangements for the supply of several hundred IT contractors to a UK telecoms company in light of the proposed changes to the IR35 legislation*

Family Disputes:

- *Acted for a client seeking to relocate with her children to Germany, obtaining an order allowing the mother and children to relocate, despite the father's insistence they remain in the UK*
- *Successfully ring-fenced a highly valuable family trust fund from attack in financial proceedings*
- *Acted for the daughter of a successful Irish entrepreneur in her pre-nup to protect the family company and a large, tax-efficient dividend windfall in the event of a divorce*

Private Client:

- *Acted for the owners of a valuable property investment company in preparing discretionary trust Wills and creating lifetime trusts, to manage the division of the company and mitigate Inheritance Tax on death*
- *Acted for a Widow advising on the variation of her husband's Will and the creation of a trust covered by Inheritance Tax Business Relief, and ongoing support as a professional Trustee*
- *Advised a mixed UK/US domiciled couple, where assets were held in the UK and other jurisdictions. Initially, instructed on the transfer of a UK property, and then preparation of UK Wills and related estate planning, liaising with the client's US and Belgian advisers*

Contact us

To find out more about our London team, services and how we can help you, get in touch.

Call us: 020 7822 1500

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